PHILCO SERVICEMAN

• RADIO · MANUFACTURERS · SERVICE · NEWS •

JULY, 1933

PHILCO and the SERVICEMAN

THE status of the radio serviceman has often been a point of discussion in the radio industry. Sometimes service and the serviceman have been regarded as necessary evils of the radio business and are treated as such. In other cases, where more consideration is given to the factors behind the scenes, service and the serviceman have been regarded as most important to the success of sales.

Philco has always been a friend of the serviceman and has tried in every way possible to assist him. Through its nation-wide distributor organization Philco has made it possible for servicemen to obtain copies of service bulletins and parts catalogs. In the preparation of this literature

Philco has always had in mind the problems of the serviceman and has tried to put out the information in such a form that it can be used to best advantage by the most servicemen.

Philco has designed special and unusual test equipment, which has been made available to the serviceman at extremely low prices. Philco has made it possible for servicemen to purchase genuine factory parts of the same quality as those in Philco Radio at prices lower than ordinarily paid for inferior material.

Philco builds its radio sets well. They are built to give lasting performance, and Philco looks toward the serviceman to keep these sets in such a condition that they will continue to give the customer satisfactory performance. One of the best advertisements that anyone in the radio industry can possibly have, from the manufacturer down to the dealer and the serviceman, is a properly operating radio set. When the radio is performing as it should, the customer is pleased with his purchase, and his friends, who may be possible prospects, are likewise pleased.

It is Philco's intention to continue its policy of active support and assistance to

the serviceman. Not only is it the plan to continue as in the past, but to expand this policy just as much as possible. There are many plans under way whereby the serviceman who connects himself with Philco will find it a profitable and pleasant association. From time to time there will be new announcements from Philco of utmost interest to the serviceman. Right now is one of these times. and if you will turn to the inside pages you will read one of the most important service announcements in years.



A typical suburban home installation of the Philco Three Purpose Antenna System. The lead-in transmission wire enters the house through the casing of a basement window. Several extra outlets are provided inside the house for connecting additional radio sets.

A NEW DEAL FOR TH

PHILCO, appreciating the possibilities of proper organization and the importance of improving service conditions, announces the formation of a national organization to be called RADIO MANUFACTURERS SERVICE. There will be a local unit of this group organized by the Philco Distributor in your territory. We are looking for the 25.000 best servicemen in this country to join and work with us in building up a service organization which will accomplish the following purposes:

GIVE YOU THE BACKING OF TREMENDOUS PHILCO MERCHANDISING AND ADVERTISING

The Philco Distributor in your territory is co-operating with us in organizing your local group. Only one qualification is necessary to enable you to become a member. You must be a capable serviceman, with sufficient experience to carry out the guarantee which Philco is entrusting to you. Your application must be made to the Philco distributor's service manager, who will forward it to the Philco Service Engineer at the factory for formal acceptance. You will receive from the Philco factory your signed certificate of membership, suitable for framing or for display in your shop. Philco Radio is the most powerful merchandising plan operating in your community. Your connection with this organization means a definite accepted trade name to radio owners everywhere.

We plan to give you service calls which come into Philco distributors at absolutely no cost to you. We plan to advertise RADIO MANUFACTURERS SERVICE nationally in many ways which will bring business into your shop. Certainly no other service organization ever offered such an opportunity to the serviceman.

ADVERTISING PROGRAM

As soon as sufficient members have been secured throughout the country. Philco will advertise RADIO MANUFACTURERS SERVICE organization to the public nationally and will co-operate through the distributor with your local group to secure service work in your community. Detailed plans of this advertising campaign will be worked out with the individual distributor. Where local advertising is run in newspapers it will be over members' names and will give the phone number of the Philco distributor, who will turn over calls received to the nearest member in the neighborhood.

ASSIST YOU IN MEETING SERVICE PROBLEMS

The most serious problem confronting the serviceman is the unfair competition of "gyps" in the radio business. Hard times have forced many thousands of men to call themselves radio servicemen in spite of the fact that they have no training and little or no experience in this highly technical field. These men depend on cutting repair prices to secure business. Philco will help you earn a fair price for high-quality work well done. You will receive with your Membership Certificate a printed chart of Standard Radio Manu-

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facturers Service labor charges, which you are entitled to collect for the standard of work you have completed. This chart is to be shown to your service customers in explanation of your bill. RADIO MANUFACTURERS SERVICE members are entitled to collect the labor charge set up and established for members, plus the listing of the part used on the service job.

PHILCO GUARANTEES THE PARTS

A serious result of poor workmanship has been the loss of public

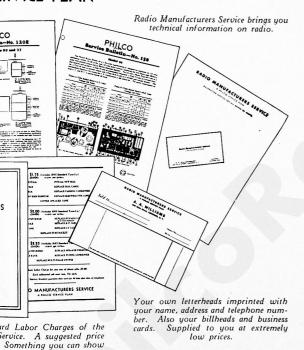
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confidence in servicemen and organizations. You will be selected because of your ability as a serviceman. Philco will advertise that your work and the parts you use in servicing receivers carry a standard RADIO MANUFACTURERS SERVICE guarantee for ninety days at the job has been completed. This guarantee will be maintained on a co-operative basis. Philco parts are guaranteed for ninety days. We will require RADIO MANUFACTURERS SERVICE members to enforce the terms of this ninety-day warranty and supply the labor that will be required in those few cases where warranty

adjustments are necessary. Service work which is not satisfactorily completed and which is not remedied by the serviceman will result in loss of membership in RADIO MANNUFACTURERS SERVICE. High-quality workmanship will be rewarded with additional work given out by the Philco distributors. Think of the advantages you are given through public advertising of "guaranteed service."

MEMBERS OF RADIO MANUFACTURERS SERV-ICE RECEIVE COMPLETE TECHNICAL INFORMATION

You will receive from the Philco distributor a copy of the monthly RADIO MANUFACTURERS SERVICE NEWS—the PHILCO SERVICEMAN. You will receive bulletins on service work, giving as many helpful suggestions as possible which will assist you in working on radios of all types. You will receive complete technical information on tubes and service bulletins dealing with general service problems. When our present plans are completed all RADIO MANUFACTURERS SERVICE members will receive lessons dealing with radio servicing prepared by the Philco Engineering Department. You will receive instructions on cabinet repairing and touchup, complete listing of Philco general replacement parts and all technical information released by Philco for the use of servicemen.

With your membership certificates you will receive an attractive 8½" x 11" sign for display in your window, advertising your membership in RADIO MANUFACTURERS SERVICE and your copy of "STANDARD RADIO MANUFACTURERS SERVICE LABOR CHARGES."

In addition to the national and local advertising program, hundreds of thousands of Philco owners are being told to call upon RADIO MANUFACTURERS SERVICE members for radio service.

In addition to being a source of technical help on service problems, RADIO MANUFACTURERS SERVICE is a merchandising organization set up to bring business to you and enable you to sell your services at a real profit.

HOW TO BECOME A MEMBER OF RADIO MANUFACTURERS SERVICE

The Philco distributor in your territory has been supplied with Membership Applications. His service manager will explain in detail the requirements necessary for membership. Go at once to the Philco distributor and fill in your application form. If accepted, your membership certificate and the equipment described above will be forwarded promptly to the address on your application. And now, most important of all, we want to tell you that IT COSTS ABSOLUTELY NOTHING TO JOIN THE MOST SUCCESSFUL SERVICE ORGANIZATION EVER STARTED. There are no membership dues, no initiation fees and no costs connected with RADIO MANUFACTURERS SERVICE. Honestly, we feel that this is a new deal for the serviceman.

AVERAGE CHARACTERISTICS—PHILCO TUBES

In last month's issue of the PHILCO SERVICEMAN we published layouts of all Philco Tubes. This month we give average characteristics of all Philco Tubes in the 6.3 volt series. The diagrams below illustrate the type of bulb used in all the different tubes listed. Next month we will publish average characteristics on additional tubes of the Philco line.

6.3 VOLT SERIES

Туре	Use	Base	Bulb	Type of Cathode	RATING						DI .	0	Mutual	711		01	Undistorted
					Fil. Amps.	Max. Plate Volts	Max. Screen Volts	Plate Volts	Grid Volts	Screen Volts	Plate Current (M.A.)	Screen Current (M.A.)	Conduct- ance Micromhos	Plate Resistance (Ohms)	Amp. Factor	Ohms Load for Output	Power Out- put (Milli- watts)
36	· R.F.	5B	ST12C	Heater	0.3	275	90	90 135 180 250	- 1.5 - 1.5 - 3.0 - 3	55 67 90 90	1.8 2.8 3.5 3.4	Not over ⅓ Ip	850 1050 1050 1100	250,000 300,000 350,000 400,000	215 315 370 440	:::::	::::::::::::::::::::::::::::::::::::::
36 37	Det. Det. Amp.	5B 5A	ST12C ST12	Heater Heater	0.3	275 275	90	250 90 135 180	- 6 - 6 - 9 -13.5	20/45		rrent to	be adjuste 800 925 900	d to 0.1 M 11,500 10,000 10,000	a. with 9.2 9.2 9.2		ignal 30 80 175
38 39	Power Amp. R.F. Super Control	5C 5C	ST12C ST12C	Heater Heater	0.3	180 275	180 90	135 90 135 180	-13.5 - 3 - 3 - 3	135 90 90 90	9.0 4.4 4.4 4.5	2.5 1.3 1.2 1.2	975 960 980 1000	102,000 375,000 540,000 750,000	100 360 530 750	13,500	525
41	Power Amp.	6C	ST12	Heater	0.4	200	200	250 125 167.5 180	- 3 -10 -12.5 -14	90 135 167.5 180	4.5 11.0 16.5 19.0	1.2 1.5 2.5 3.5	1000 1400 1700 1800	1,000,000 150,000 120,000 120,000	1000 210 205 215	10,000 10,000 10,000	650 1,250 1,500
42 44	Power Amp. R.F. Super Control	6C 5C	ST16 ST12C	Heater Heater	0.65	250 275	250 90	250 90 135 180	-16.5 - 3 - 3 - 3	250 90 90 90	34 6.0 6.25 6.4	7.5	2200 1010 1030 1040	100,000 150,000 250,000 410,000	220 152 257 426	9,000	3,000
69 75 476 77 77	Det. Det. Amp. Amp. R.F. Det.	6B 6D 5A 6A 6A	S12 ST12C ST12 ST12C ST12C	Heater Heater Heater Heater Heater	0.3 0.3 0.3 0.3 0.3	275 250 275 250 250 250	100	250 180 250 250 250 250 250	- 3 - 3 - 2 -13.5 - 3 - 6	90 100 100	6.5 4.5 0.8 5.0 2.3	6	1050 1450 1100 1450 1250 be adjusted	600,000 20,700 91,000 9,500 1,500,000 to 0.1 Ma.	630 30 100 13.8 1500	input sign	al
78	R.F. Super Control	6A	ST12C	Heater	0.3	250	100	180 250 250	- 3 - 3 - 3	75 100 125	Plate lo 4 7 10.5	ad 250,0	00 ohms. 1100 1450 1650	1,000,000 800,000 600,000	1100 1160 990	imput sign	
79 85 89	Power Amp. Det. Amp. Power Amp.	6F 6D 6A	ST12C ST12C ST12C	Heater Heater Heater	0.6 0.3 0.4	180 250 180	180	180 180 250 160	$\begin{bmatrix} 0 \\ 0 \\ -20 \\ 20 \\ 17 \end{bmatrix}$	160	7.5 44.0 8.0 17	::::	No applie Class B O 1100 1570	peration 7,500 3,000	8.3 4.7	10,000 20,000 7,000	5,500 200 300
6A7	Det. Osc.	Small 7B	ST12C	Heater	0.3	250	100	163 180 180	18 0 G4 - 3	163 180 G3&5 100	20 52.5		1575 1635 Class B O		125 135	9,000 8,000 2,350	1,250 1,500 3,500†
6B7	Duplex Diode Pentode	Small 7C	ST12C		0.3	250	125	100 180 250 250	- 3 - 3 - 3	100 75 100	5.8 3.4 6.0	.3 1.0 .8 .65	950 840 1000	300,000 1,000,000 800,000	285 840 800		

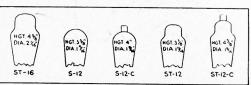
*Triode con connection. **Pentode connection. †Two tubes with 40 volts applied signal. ‡Voltage on plate and anode grid. ‡‡Cathode resistor for bias on G1 = 250 ohms.

Questions and Answers

1.—Q. Has Philco provided an insulated screw driver for adjustment of the antenna and high-frequency condensers in some of the new models? A. Yes. This screw driver is known as Philoo part No. 27-7059. It is a fibre shank 7" long with a $\frac{1}{2}$ " steel blade riveted to the end. The diameter is approximately $\frac{1}{10}$ ". The list frice of this screw driver is 50c.

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3.—Q. Is there any way other than that mentioned in the June issue of the PHILCO SERVICEMAN to strengthen the oscillator in the Models 71 and 91 between 800 K. C. and 1500 K. C.?



Bulb illustrations-HGT. designates maximum height of tube when seated in socket.

A. In the majority of cases the suggestions as mentioned in the June PHILCO SERVICEMAN will take care of any difficulty in this respect. In some instances it may be necessary to readjust the intermediate frequency to a lower value. For example, in the case of the 91 the 260 K. C. should be readjusted to 240 K. C. The strength of oscillation is thus increased and normal operation of the set is again restored.

4 .-- Q. At what points on the dial of the Models 57-C and 54-C can police reception be heard?

A. With the wave change switch in the police position, State police broadcasting stations will be heard between 55 and 58 on the dial. Municipal police broadcasting stations will be heard between 60 and 65 (1700 K. C.), and between 95 and 105 (2400 K. C.). Airplane and airport stations will be heard between 130 and 150 on the dial.

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