

PHILCO CORPORATION

TechRep Division

22nd STREET & LEHIGH AVE.
PHILADELPHIA 32, PA.
TELEPHONE BALDWIN 3-1800

23 May 1957

Mr. C. U. Gramelspacher, Manager
Jasper Wood Products Company, Inc.
Jasper, Indiana

Dear Gramy:

I have your letter of 14 May and I will, at the first opportunity, talk to Jimmy Skinner in connection with your Plant No. 2 at Watsontown.

I had dinner the other day with Bill Renn and had previously indicated to him that you would like to dispose of your plant at Clarkton and would he please give it some thought. He is very much of the opinion that the Georgia-Pacific Plywood Company has been having difficulty in getting enough veneer for their operation at Savannah, Georgia. Bill thinks that you should get in touch with them to see if they would be interested in buying your plant. I suggest that you address them as follows:

Mr. Frank Schuh (pronounced shoe)
Georgia-Pacific Plywood Company
Augusta, Georgia

My personal opinion is that if they are interested you might come up with a better deal than the \$125,000 you are asking; particularly if you have a tax carry-over loss in the neighborhood of \$100,000. My approach would be if they are interested, let them look over the operation and then have them make you an offer on this basis. I am sure if they have any use for an additional veneer mill that they would certainly offer more than your asking price.

Sincerely,

Herb.

H. S. Llewellyn

HSL:mtc

Clarke

May 28, 1957

Mr. H. S. Llewellyn
Philco Corporation
22nd Street & Lehigh Avenue
Philadelphia 32, Pennsylvania

Dear Herb:

Thanks very kindly for yours of the 23. I appreciate everything you are doing for us.

I am teletyping the manager at Clarkton to contact Mr. Frank Schuh at Georgia Pacific Plywood Company, Augusta, Georgia, in the interest of selling them some veneer.

I contacted a man in New York with Georgia Pacific regarding the Clarkton plant, and he advised that for the same reason I want to sell, they don't want to buy. Perhaps Mr. Schuh has a different version of it.

I am going to be in Philadelphia the week of June 9, probably on the night of the 12th, and if so I will contact you and perhaps we can get together for dinner that night. That, of course, includes Doss.

With kindest personal regards, I am

Very sincerely yours,

C. U. Gramelspacher

CUG/mas