### 15 Million Philco Radios

# ... what do they prime in the YOU?

Figure it out . . .

22,000 RMS Members . . . Divided into 15 Million Philco Radios, means there are . . .

700 Philco Customers

for YOU . . . and every other RMS Member!

So . . . the Philco Jubilee gives you, too,
CAUSE TO CELEBRATE!

Read why . . . on next page!

#### Here's How Philco Recommends You to Your 700 Philco Customers:-

— By this familiar yellow sticker in every Philco Radio.



Look for this Emblem in your Neighborhood Should your PHILCO ever require service, call a member of "Radio Manufacturers Service". Guaranteed work, genuine PHILCO tubes and parts, standard prices.

— By this paragraph in every Philco Radio Instruction Sheet.

#### SERVICE



Look for this Emblem in your Neighborhood For the convenience of all radio owners, Philoo has developed a plan for prompt, efficient radio service in every locality. This plan is known as "Radio Manufacturers Service". There is a mem-

ber in your neighborhood — his shop or store can be identified by the emblem shown here. To make sure of guaranteed work, genuine Philco tubes and parts, and standard prices — call a member of "Radio Manufacturers Service".

— By this notice on envelope for Call Letter Kit in every Philco Radio.



## And Here's How to Tell Your 700 Customers that YOU are the Man Philco Recommends:—





-In th	e Mails		
Form No.	Name	Pric	е
PR 219B	Letterhead	\$4.50	М
PR 220B	Envelope	6.60	M
PR 221B	Bill Forms	3.80	M
PR 404	Estimate Form	5.45	M
PR 521	Program Reminder	5.45	М
PR 523	Mailing Card	4.80	M
PR 524	Mailing Card	4.80	M
PR 530	Envelope Enclosure	5.50	M
PR 621	Blotters	8.50	M
PR 628	Mailing Card	4.80	M
PR 629	Mailing Card	5.95	M
PR 631	Circular	3.85	M
PR 761	Circular	3.85	М
PR 763	Aerial Inserts	1.95	M



- In Y	our Local Newspapers
PR 256	Electro No. 1\$ .30 each
PR 257	Electro No. 2
PR 258	Electro No. 345 each
PR 259	Electro No. 450 each
PR 578	Newspaper Mats08 each
PR 579	Newspaper Mats 10 each
PR 611	Newspaper Mats12 each
_ On	Every Service Call
PR 222B	Record Card \$3.10 M
PR 223B	Business Card 3.00 M
PR 624	Chassis Sticker 2.40 M
PR 352A	Matches 3.50 M
PR 405	Attention—
	Getting Card 3.40 M
PR 406	Repair Tags 4.10 M
PR 528	RMS Button
PR 624	Chassis Sticker 2.40 M
PR 625	Tube Sticker 1.25 M

#### Your Phileo Distributor Is Your Local RMS Headquarters

1. For All RMS Items listed on Opposite Page
2. For ALL Repair Parts-for EVERY PHILCO Radio
3. For QUALITY Repair Parts for ALL MAKES
of Radios – AT BIG SAVINGS!



Here's One Example



Why Pay Higher Prices to Other Santibutors

Your Philoo Distributor has a complete stock of parts for every one of the 15,000,000.

And these same parts, plus many Philoo Universal parts items will fill practically all of your parts requirements for all other makes of radio.

#### Just Out! A New, Improved

#### PHILCOPHONE

for Inter-Room Conversation

#### BETTER THAN EVER! . . . . LOWER IN PRICE!

The new Philophone has many new and desirable features.

The "QUIET" push button on the master unit provides complete silence until incoming calls are received from remote stations.

Fifty feet of special three-wire transmission line is supplied with each Philophone, and with each additional Remote Phone. Additional transmission line for use when Remote Phones are to be located more than fifty feet from the master unit, is available in 50 foot and 100 foot rolls.

Prices for Denver and West, slightly higher. Leaflets showing western prices are available.

# New Opportunity for Profit to All RMS Members

Use this leaflet for a mailing to all of your present service customers, and to selected lists of doctors, dentists, hospitals, restaurants and business houses of all kinds. The leaflet is also ideal for regular use as an envelope stuffer in all of your outgoing mail.

See your Philoo Distributor today for a demonstration of the new Philoophone and for a supply of these leaflets. This leaflet tells the whole story.

Get a supply from your

Philco Distributor.

